



Historical Quarterly Data (Consolidated)

Table of Contents

	Page
1. Quarterly Statement	1
Sales by Business Unit * and Statements of Income	
Sales by Region	
2. Segment Information by Business Type *	2
3. Breakdown of Product Sales within Business Unit *	3

* From 2009, disclosure segments have changed to reflect the adoption of FASB ASC 280. Prior year figures are based on the new disclosure segments.

January 30, 2012

Canon Inc.

1. Quarterly Statement

	2008				2009				2010				2011			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)																
Sales by Business Unit *1																
Office	587,928	593,735	556,991	507,955	378,670	397,630	403,645	465,131	409,134	521,943	506,915	549,277	480,862	465,799	472,941	498,341
Consumer	319,980	413,830	345,677	376,588	242,392	331,542	314,497	412,729	290,287	364,027	324,773	412,240	289,621	302,216	347,442	372,765
Industry and Others	130,496	133,711	120,517	137,681	85,854	85,464	83,362	103,318	82,328	108,930	109,774	131,926	91,936	91,256	123,784	114,030
Eliminations	(30,866)	(35,382)	(37,196)	(27,484)	(19,882)	(20,851)	(27,180)	(27,120)	(26,223)	(24,542)	(28,311)	(25,577)	(23,228)	(22,697)	(27,256)	(20,379)
Total of net sales	1,007,538	1,105,894	985,989	994,740	687,034	793,785	774,324	954,058	755,526	970,358	913,151	1,067,866	839,191	836,574	916,911	964,757
Statements of Income																
Net Sales*2	1,007,538	1,105,894	985,989	994,740	687,034	793,785	774,324	954,058	755,526	970,358	913,151	1,067,866	839,191	836,574	916,911	964,757
Cost of sales	507,673	564,304	510,833	573,343	388,220	448,320	425,001	520,267	386,958	494,995	466,240	575,620	432,954	418,075	464,405	505,236
Gross profit	499,865	541,590	475,156	421,397	298,814	345,465	349,323	433,791	368,568	475,363	446,911	492,246	406,237	418,499	452,506	459,521
% of sales	49.6%	49.0%	48.2%	42.4%	43.5%	43.5%	45.1%	45.5%	48.8%	49.0%	48.9%	46.1%	48.4%	50.0%	49.4%	47.6%
Operating Expenses	329,035	381,437	345,890	385,572	278,782	300,559	289,334	341,663	281,725	361,925	342,487	409,399	323,735	340,088	329,958	364,911
Operating profit	170,830	160,153	129,266	35,825	20,032	44,906	59,989	92,128	86,843	113,438	104,424	82,847	82,502	78,411	122,548	94,610
% of sales	17.0%	14.5%	13.1%	3.6%	2.9%	5.7%	7.7%	9.7%	11.5%	11.7%	11.4%	7.8%	9.8%	9.4%	13.4%	9.8%
Other income (deductions):																
Interest and dividend income	6,193	4,773	4,627	3,849	1,434	1,357	970	1,441	1,021	1,722	1,544	1,735	1,636	2,124	2,056	2,616
Interest expenses	(412)	(251)	(10)	(164)	(84)	(137)	(20)	(95)	(86)	(867)	(207)	(771)	(438)	(234)	(155)	(161)
Other, net	(9,969)	7,928	(8,894)	(22,597)	1,012	(10,634)	2,609	4,447	1,074	(1,642)	3,065	(1,277)	(1,668)	1,326	(6,184)	(4,465)
Total	(4,188)	12,450	(4,277)	(18,912)	2,362	(9,414)	3,559	5,793	2,009	(787)	4,402	(313)	(470)	3,216	(4,283)	(2,010)
Income before income taxes	166,642	172,603	124,989	16,913	22,394	35,492	63,548	97,921	88,852	112,651	108,826	82,534	82,032	81,627	118,265	92,600
% of sales	16.5%	15.6%	12.7%	1.7%	3.3%	4.5%	8.2%	10.3%	11.8%	11.6%	11.9%	7.7%	9.8%	9.8%	12.9%	9.6%
Income taxes	56,034	61,304	39,634	3,816	6,759	17,346	24,604	35,413	30,117	43,858	39,904	26,281	26,052	26,207	39,733	28,423
Consolidated net income*2	110,608	111,299	85,355	13,097	15,635	18,146	38,944	62,508	58,735	68,793	68,922	56,253	55,980	55,420	78,532	64,177
Less: Net income attributable to noncontrolling interest*2	3,964	3,458	2,314	1,475	(2,109)	2,541	2,210	944	1,924	1,155	727	2,294	518	1,559	668	2,734
Income before cumulative effect of accounting change	106,644	107,841	83,041	11,622	17,744	15,605	36,734	61,564	56,811	67,638	68,195	53,959	55,462	53,861	77,864	61,443
Cumulative effect of accounting change																
Net income attributable to Canon Inc.*2	106,644	107,841	83,041	11,622	17,744	15,605	36,734	61,564	56,811	67,638	68,195	53,959	55,462	53,861	77,864	61,443
% of sales	10.6%	9.8%	8.4%	1.2%	2.6%	2.0%	4.7%	6.5%	7.5%	7.0%	7.5%	5.1%	6.6%	6.4%	8.5%	6.4%
Sales by Region																
Japan	227,781	218,818	196,971	224,710	169,504	173,378	161,863	197,599	167,516	170,145	159,919	198,169	158,048	165,556	169,526	201,320
Overseas:																
Americas	270,664	314,785	286,120	283,002	176,331	225,529	217,512	274,782	204,555	269,939	246,695	302,110	216,534	230,519	240,598	274,304
Europe	337,116	379,508	316,655	308,121	210,067	239,108	237,452	308,523	230,678	310,969	288,012	342,815	279,953	268,641	273,823	290,648
Asia and Oceania	171,977	192,783	186,243	178,907	131,132	155,770	157,497	173,154	152,777	219,305	218,525	224,772	184,656	171,858	232,964	198,485
Overseas total	779,757	887,076	789,018	770,030	517,530	620,407	612,461	756,459	588,010	800,213	753,232	869,697	681,143	671,018	747,385	763,437
Total	1,007,538	1,105,894	985,989	994,740	687,034	793,785	774,324	954,058	755,526	970,358	913,151	1,067,866	839,191	836,574	916,911	964,757

*1 Disclosure segments have changed from 2009 due to the adoption FASB ASC 280. Figures from first-quarter 2008 are based on the new segments.

*2 Figures from first-quarter 2008 to fourth-quarter 2008 have been adjusted to reflect the adoption of SFAS No. 160 in first-quarter 2009.

2. Segment Information by Business Type

Canon

	2008				2009				2010				2011			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)																
Office:																
Net sales	587,928	593,735	556,991	507,955	378,670	397,630	403,645	465,131	409,134	521,943	506,915	549,277	480,862	465,799	472,941	498,341
Operating profit	139,438	118,361	114,818	84,729	47,902	42,309	58,571	80,614	72,087	83,784	76,300	61,151	63,052	59,842	67,777	68,594
% of sales	23.7%	19.9%	20.6%	16.7%	12.7%	10.6%	14.5%	17.3%	17.6%	16.1%	15.1%	11.1%	13.1%	12.8%	14.3%	13.8%
Consumer:																
Net sales	319,980	413,830	345,677	376,588	242,392	331,542	314,497	412,729	290,287	364,027	324,773	412,240	289,621	302,216	347,442	372,765
Operating profit	59,450	71,651	51,150	40,873	17,754	39,016	51,579	75,143	47,333	66,933	58,777	65,022	39,909	45,315	75,172	50,898
% of sales	18.6%	17.3%	14.8%	10.9%	7.3%	11.8%	16.4%	18.2%	16.3%	18.4%	18.1%	15.8%	13.8%	15.0%	21.6%	13.7%
Industry and Others:																
Net sales	130,496	133,711	120,517	137,681	85,854	85,464	83,362	103,318	82,328	108,930	109,774	131,926	91,936	91,256	123,784	114,030
Operating profit	4,105	3,597	(3,302)	(52,276)	(15,641)	(8,158)	(17,197)	(34,960)	(2,955)	(5,424)	4,392	(5,844)	6,603	4,834	9,086	3,777
% of sales	3.1%	2.7%	(2.7%)	(38.0%)	(18.2%)	(9.5%)	(20.6%)	(33.8%)	(3.6%)	(5.0%)	4.0%	(4.4%)	7.2%	5.3%	7.3%	3.3%
Corporate and Eliminations:																
Net sales	(30,866)	(35,382)	(37,196)	(27,484)	(19,882)	(20,851)	(27,180)	(27,120)	(26,223)	(24,542)	(28,311)	(25,577)	(23,228)	(22,697)	(27,256)	(20,379)
Operating profit	(32,163)	(33,456)	(33,400)	(37,501)	(29,983)	(28,261)	(32,964)	(28,669)	(29,622)	(31,855)	(35,045)	(37,482)	(27,062)	(31,580)	(29,487)	(28,659)
Consolidated:																
Net sales	1,007,538	1,105,894	985,989	994,740	687,034	793,785	774,324	954,058	755,526	970,358	913,151	1,067,866	839,191	836,574	916,911	964,757
Operating profit	170,830	160,153	129,266	35,825	20,032	44,906	59,989	92,128	86,843	113,438	104,424	82,847	82,502	78,411	122,548	94,610
% of sales	17.0%	14.5%	13.1%	3.6%	2.9%	5.7%	7.7%	9.7%	11.5%	11.7%	11.4%	7.8%	9.8%	9.4%	13.4%	9.8%

* Disclosure segments have changed from 2009 due to the adoption FASB ASC 280. Figures from first-quarter 2008 are based on the new segments.

3. Breakdown of Product Sales within Business Unit

Canon

(%)	2008				2009				2010				2011			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
Office																
Monochrome copiers	21%	22%	20%	20%	20%	22%	19%	17%	18%	15%	15%	14%	15%	15%	15%	15%
Color copiers	18%	20%	18%	19%	20%	21%	18%	19%	20%	17%	16%	16%	17%	17%	17%	19%
Other printing devices	55%	52%	55%	54%	51%	50%	56%	57%	54%	49%	50%	46%	48%	47%	49%	46%
Others	6%	6%	7%	7%	9%	7%	7%	7%	8%	19%	19%	24%	20%	21%	19%	20%
Consumer																
Cameras	64%	68%	65%	64%	64%	69%	68%	68%	67%	71%	71%	70%	69%	69%	74%	71%
Inkjet printers	28%	23%	25%	28%	28%	24%	25%	26%	27%	23%	24%	25%	26%	26%	21%	24%
Others	8%	9%	10%	8%	8%	7%	7%	6%	6%	6%	5%	5%	5%	5%	5%	5%
Industry and Others																
Lithography equipment	29%	32%	25%	40%	27%	22%	16%	14%	9%	28%	26%	25%	20%	15%	17%	26%
Others	71%	68%	75%	60%	73%	78%	84%	86%	91%	72%	74%	75%	80%	85%	83%	74%

* Disclosure segments have changed from 2009 due to the adoption FASB ASC 280. The breakdown of product sales within each business unit from first-quarter 2008 is based on the new segments.